

DIANA KATHERINE STAVROPOULOS

Analytical Creative Professional | Client Relations, Sales Support, Marketing, Storytelling, & Design

CONTACT

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DKatDesign.com

Client-focused professional with a unique blend of creativity, analytical thinking, and deep user understanding. Over 10 years of experience in design and client-facing roles, coupled with customer success and product marketing. Proven track record in supporting sales teams, managing client relationships, and creating meaningful experiences. Passionate about fostering strong client connections and contributing to business growth.

SKILLS

- 2D & 3D Design
- Usability Testing
- User Research
- HTML/CSS/JavaScript
- Project Management
- Client Relations
- Presentation Design
- Budget Oversight
- Showroom Management
- Event Planning
- Marketing

PROFESSIONAL EXPERIENCE

Assistant Project Manager & Product Specialist, Eggersmann | Chicago

November 2018 – Present

- Hosted 20+ Design Networking Events (30-150+ attendees): AIA Design Night Virtual Showing, AIA LGBTQIA+ Winter Social, AIA Bridge, AIA Third Thursdays, RNDD Gallery Walk, RNDD Pup-Crawl, etc.
- Support sales and product education in the Chicago Eggersmann Showroom
- Prepare brand and marketing presentations to boost sales efforts
- Provide 2D AutoCAD drawings, 3D 2020 Fusion renders, and itemized quotes for 45+ residential projects, average project scope of \$100,000-\$750,000
- Prepare construction drawings and itemized orders for fabrication in Germany
- Create tailored design solutions for clients that reflect contemporary trends within the Eggersmann product line
- Collaborate with cross-functional teams in Germany and the United States to coordinate design layouts and site installations

Product Design Consultant | Projects

- Heim Project - Case Study: Project Management Tool | Chicago | July 2022 – June 2023
- CareerCoachingPro (CCP): TECHconneXt Conference Website | Chicago | May 2022 – October 2022
- Roota Project - Case Study: Plant Care App | Chicago | July 2021 – July 2022

Interior Design Project Manager, Cari Giannoulas Design | Chicago

May 2018 – November 2018

- Managed a historic Chicago Mansion restoration project, preserving its character while modernizing the interior of the home
- Collaborated with architects and contractors, managing budgets and timelines to meet client expectations
- Created detailed interior 2D AutoCAD layouts and custom furniture designs, enhancing project visualization and client communication

Interior Design Assistant, North Clybourn Group | Chicago

January 2018 – May 2018

- Designed InDesign digital look books and assisted clients in selecting finishes for residential projects
- Conducted site visits and collaborated with developers to customize home designs, ensuring client satisfaction
- Contributed to interior design team efforts, updating plans and coordinating project logistics

CAD Designer (MEP Engineering), Henneman Engineering | Chicago

September 2016 – January 2017

- Drafted 2D AutoCAD plans in partnership with senior engineers for a local firehouse and hospital
- Modeled 3D Revit layouts and coordinated drawings between Henneman MEP engineers and HOK architecture team

CAD Designer (Telecom – Architecture & Engineering), SAC Wireless | Chicago

June 2014 – September 2016

- Drafted 2D AutoCAD plans and elevations of 50+ telecom sites across the United States
- Collaborated with engineers and A&E specialists to determine site scopes and layouts
- Became the department's lead drafter, crafting design templates for the entire drafting team to reference, and provided training to enhance the team's skill set

SOFTWARE

- Figma
- InDesign, Illustrator, and Photoshop
- G-Suite
- Microsoft Office
- Mural
- Asana
- Insightly
- ChatGPT (AI)
- AutoCAD
- Rhino
- 2020 Fusion
- Revit

EDUCATION

CareerFoundry

UX Design Certificate

- Intro to UX Design Course
- UX Immersion Course
- Frontend Development for Designers Course

University of Illinois Chicago

B.Sc. Architecture

- Chancellor's Student Service Award (CSSA) Recipient

CITIZENSHIP

- United States of America
- Canada